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W. Frank Barton School of Business
Wichita State University
1845 Fairmount
Wichita, Kansas 67260-0086

RETURN SERVICE REQUESTED

Get up-to-date information
on the conference and register
on our website at:
www.appraisal.wichita.edu

The 48th Annual Wichita Program

**APPRAISAL for
AD VALOREM
TAXATION**
of Communications, Energy
and Transportation Properties

July 29 - August 2, 2018
visit our website at:
www.appraisal.wichita.edu

A program co-sponsored by the Committee on Taxation of Energy, Communications and Transportation and Center for Management Development, W. Frank Barton School of Business, Wichita State University, Wichita, Kansas.



The 48th Annual Wichita Program
**APPRAISAL for
AD VALOREM
TAXATION**
of Communications, Energy
and Transportation Properties

- 2018 Program Topics:**
- **Principles Course**
 - Income Approach
 - Cost Approach
 - Capitalization Rates & the Cost of Capital
 - Sales Comparison Approach
 - Demonstration Appraisal
 - Preparation for Legal Proceedings
 - Reconciliation, Allocation & Distribution
 - **Keynote – Space Weather Threats to Infrastructure**
Dr. Delores Knipp, University of Colorado.
 - **Advanced Program – General Sessions**
 - Natural Disasters
 - How Investors Value their Exit
 - Property Tax Dispute
 - Cost of Equity
 - Legal Update
 - Tax Reform
 - Common Mistakes in the Income Approach
 - 15 Differences Between Unit Valuations and Business Valuations
 - **Advanced Program – Concurrent Sessions**
 - Wireless
 - Net Neutrality
 - Pipeline Pollution Control Exemptions around the U.S.
 - Intangibles
 - Energy Transformation Renewables
 - Railroads
 - Accounting Issues - Fair Value
 - Property Tax Compliance Technology
 - **Industry Roundtables**
 - Transportation
 - Pipelines
 - Electrics
 - Telecommunications

ACCOMMODATIONS
Marriott (Conference Headquarters).....(316) 651-0333.....\$110
OTHER HOTELS NEAR THE MARRIOTT:
Country Inn & Suites(316) 685-0333
(formerly Fairfield Inn)\$95
Fairfield Inn East (new property)(316) 685-3777\$105
Comfort Inn East(316) 686-2844\$95
Homewood Suites.....(316) 260-8844 \$164
Hotel at Waterwalk(316) 263-1061\$89

Please mention the WSU Appraisal for Ad Valorem Taxation Conference to receive these special conference rates.

SCHOLARSHIPS
Partial scholarships are available to attend the 2018 Conference. For information go to www.appraisal.wichita.edu

Contributions are encouraged for the scholarship fund and are tax deductible.

SPONSORSHIPS
Sponsorships are available for any reception, lunch, breakfast, new comer session or a flat dollar donation can be made. For more information go to www.appraisal.wichita.edu

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REGISTRATION FORM

www.appraisal.wichita.edu
 Complete form and mail with payment to:
**Center for Management Development,
Wichita State University, 1845 Fairmount,
Wichita, KS 67260-0086**
 Call: **(316) 978-3118 / 1-800-992-6345**
 Complete form and fax to:
(316) 978-3962

- Conference Fees:**
- Conference registration \$450 = \$ _____
 - State registration \$395 = \$ _____
 - July 29 Golf Tournament \$90 = \$ _____
 - Scholarship contribution = \$ _____
 - Sponsorship contribution = \$ _____
- \$ _____ Total Amount

Conference registration fee includes four continental breakfasts, three lunches, break refreshments, four social functions and the 2018 Conference materials (web access).

Please contact the CMD office if you have dietary needs or mobility issues.

Which of the following do you plan to attend?
 Principles Course Advanced Course

If industry, which industry? (check one only)
 Electrics Railroads Telecommunications
 Pipelines Cable Airlines
 Attorney Consultant State _____

Name (for certificate) _____
Name (for name tag) _____
Company _____
Address _____

City/State _____ Zip _____
Phone _____ Fax _____
E-mail _____

Bill Me Bill My Company Payment Enclosed

Payment due before conference begins.

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No.: _____

Cardholder: _____

Expiration Date: _____ Security Code: _____

For additional enrollments, please furnish above information.