LEADERSHIP Professional Certificate

Whether you are new to leadership or would like to strengthen your existing skills, learn practices required to lead your team to high performance.
INVEST IN TOMORROW BY PREPARING TODAY

Build your influence and success in your career by developing and fine tuning your leadership abilities. The CMD Leadership Certificate helps you develop the skills and the educational foundation you’re looking for to lead, motivate and succeed in the workplace. It gives you the opportunity to learn proven leadership practices needed to be a strong leader, build cohesive teams and develop excellence in others.

The Leadership Professional Certificate offers the flexibility to customize your learning by choosing your seminars. Take them at a time and date convenient for you.

For more information or to register for a class
316-978-3118 • 1-800-992-6345
cmd.wichita.edu/leadership

LEADERSHIP
Professional Certificate

Required Seminars
Complete four (4) seminars on this list:

<table>
<thead>
<tr>
<th>Seminar</th>
<th>Duration</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assertive Leadership Techniques</td>
<td>1-day</td>
<td>$299</td>
</tr>
<tr>
<td>Coaching Your Employees to Greatness</td>
<td>1-day</td>
<td>$395</td>
</tr>
<tr>
<td>Essential Skills for Effective Leaders</td>
<td>2-day</td>
<td>$899</td>
</tr>
<tr>
<td>Influencing without Authority</td>
<td>1-day</td>
<td>$299</td>
</tr>
<tr>
<td>Leadership and Communication Skills for Women</td>
<td>1-day</td>
<td>$299</td>
</tr>
<tr>
<td>Understanding Human Behavior</td>
<td>1-day</td>
<td>$299</td>
</tr>
</tbody>
</table>

Elective Seminars
Complete any five (5) seminars such as:

<table>
<thead>
<tr>
<th>Seminar</th>
<th>Duration</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Modeling &amp; Data Analysis: Using Data to Make Better Decisions</td>
<td>2-day</td>
<td>$899</td>
</tr>
<tr>
<td>Emotional Intelligence</td>
<td>1-day</td>
<td>$299</td>
</tr>
<tr>
<td>Communicating for Results</td>
<td>1-day</td>
<td>$299</td>
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<tr>
<td>Mastering the Art of Critical Conversations</td>
<td>1-day</td>
<td>$299</td>
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<tr>
<td>Powerful Business Writing Skills</td>
<td>1-day</td>
<td>$299</td>
</tr>
<tr>
<td>Strategic Negotiations: Critical Skills for High-Stake Agreements</td>
<td>Online</td>
<td>$999</td>
</tr>
<tr>
<td>Strength-based Leadership</td>
<td>1-day</td>
<td>$395</td>
</tr>
</tbody>
</table>

Substitutions/Cancellations/Reschedules: Substitutions are free and must be done prior to the start of the class or program. Cancellations or rescheduling must be received in writing and full refunds will be given up to four business days prior to the start of class. Any cancellation or reschedule submitted with three or less business days’ notice is subject to a $35 charge on 1- or 2-day classes, and a $75 charge on Certificate programs. No refunds after the first day of the class or program.