Sue has a passion for teaching Operations Management, Supply Chain, Business Analytics and technology topics. She believes that the Operations function is the most important one for the success of any company wanting to make quality goods or deliver quality services, while keeping costs down. Improving operations and reducing costs, even by a small percentage, will have a huge impact on the bottom line. We also live in the age of digital automation, new technologies, and big data. Employees need training to gain new knowledge and skills to stay current and give their best performance.

Sue has extensive experience in teaching and working with companies to improve their operations and use of technology. Her approach to teaching is practical and hands-on. Many of her classes use simulation games or laptops. In her free time, she loves to travel and explore new places.
Leading Teams to High Performance
April 1, 2020 • 8 a.m.–3 p.m. • $299
Don Hackett, DBA • 88%

Participants in this program will learn practical, hands-on techniques for overcoming major “project team” dysfunctions while developing skill sets in team selection and formation, facilitating team meetings and effectively communicating within the team as well as with sponsors.
- To identify the characteristics and behaviors of successful project team leaders and teams
- Learn to facilitate a team through its life cycle from formation to end

Inventory and Supply Chain Management
April 10, 2020 • 8 a.m.–3 p.m. • $399
Sue Abdalnour, Ph.D. • 77%

It is crucial for organizations to realize that meeting customer expectations for ever-faster delivery requires monitoring all aspects of your supply chain.
- Principles of inventory management
- Review several inventory models
- Participate in the MIT Beer game simulation

Project Management: Start Strong, Finish Stronger
April 14-15, 2020 • 8 a.m.–3 p.m. • $899
Anita Barrett, PMP • 67%

The objective of this session is for experienced project managers to view the entire process from a strategic point of view, identifying and acknowledging the critical points that may need intervention.
- From vision to project
- Choosing the right tools and techniques
- Setting the team up for success

Communicating for Results
April 7, 2020 • 8 a.m.–3 p.m. • $299
Dotty Harpool • 75%

Participants will learn a systematic approach to communicating which supports productivity improvements. Analyze the elements of productivity relationship to the methods and formats available for communicating.
- Gain useful insights to identify areas of poor communication and logical
- Learn step by step techniques that help eliminate barriers to productivity
- Explore formats for communication

Check-in:
7:30-7:55 a.m.
CMD Training Center
Woodman Alumni Building
WSU Campus
4205 E. 21st Street
Wichita, Kansas

CMD Office
Room 009, Devlin Hall
WSU Campus
2020 Perimeter Road
Wichita, Kansas

Parking: Refer to the CMD map for parking locations and regulations. Bring your car license tag number to class, and place the confirmation letter on your dash as a parking permit.

Seminar fees include:
- All training materials, Continuing Education Units (CEUs/ PDUs/contact hours), credit towards a CMD Certificate, parking, refreshments and a light lunch.

General Information

APRIL SEMINARS

Improving Supervisory Skills
April 17, 2020 • 8 a.m.–3 p.m. • $299
Gerald Graham • 86%

Gain practical insights into common supervision mistakes and solutions to put you on the road of successful leadership. Dr. Graham will coach you in analyzing the differences that can make you an effective or ineffective supervisor.
- Establishing objectives
- Motivating employees
- Improving leadership ability

Risk Management
April 21, 2020 • 8 a.m.–3 p.m. • $399
Michael Green, PMP • 78%

Walk away from this class with a Risk Management process that can provide immediate impact to your schedule and budget expectations.
“Good instructor, very good breakout exercises and conversation. Mike was very knowledgeable & provided good examples of real world application. Helped relate new material to material/tools which you may already possess. Class encourages focus to drill into the core concepts and forces you to apply the skills, knowledge presented in a friendly environment of peers and local community. This setting also provides opportunity to build relationships with local business/professionals.”
- Baron Kirkendoll, SIG Products

Strength Based Leadership
April 29, 2020 • 8 a.m.–3 p.m. • $399
Gerald Graham • 86%

Based on the popular StrengthsFinder personality assessment, this workshop illustrates how leaders improve team performance by focusing on the strengths of themselves and their staff members.
- What your personality says about your leadership
- How to maximize your leadership strengths
- How to deal with weakness

Substitutions/Cancellations/Reschedules:
- All training is based on the understanding that all registrants have no uncorrected vision deficiency.
- Substitutions are free and must be done prior to the start of the class or program. Cancellations or reschedulings must be received in writing and full refunds will be given up to four business days prior to the start of class. Any cancellation or rescheduling submitted with three or less business days’ notice is subject to a $35 charge on 1- or 2-day classes, and a $75 charge on Certificate programs. No refunds after the first day of the class or program.
- Any cancellation or late reschedule submitted with three or less business days’ notice is subject to a $35 charge on 1- or 2-day classes, and a $75 charge on Certificate programs. No refunds after the first day of the class or program.
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