

PROJECT MANAGEMENT *Classes run 8 a.m. to 3 p.m. both days*

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| Project Management Essentials <i>Steve McNeil, PMP</i> | Apr 18 - 19, 2023 \$899 |
| Agile Project Management for Today's Project Leader <i>Anita Barrett, PMP</i> | June 6 - 7, 2023 \$899 |
| Harnessing the Power of Excel for Data Analysis & Business Decisions (formerly Business Modeling and Data Analysis) <i>Sue Abdinnour, PhD</i> | May 16 - 17, 2023 \$899 |
| Increasing Influence for Project Managers <i>Gerald Graham, PhD</i> | April 4 - 5, 2023 \$899 |
| Leading Project Teams <i>Mike Murillo, MBA, PMP</i> | July 18 - 19, 2023 \$899 |
| Microsoft® Project for Project Managers <i>Michael Green, DRS, PMP</i> | Aug 3 - 4, 2023 \$899 |
| Project Leadership and Communication <i>Gerald Graham, PhD</i> | June 27 - 28, 2023 \$899 |
| Project Management: Start Strong, Finish Stronger <i>Anita Barrett, PMP</i> | Sep 14 -15, 2023 \$899 |
| Project Scheduling and Cost Management <i>Shea Zuckerman, PMP</i> | May 18 - 19, 2023 \$899 |
| Project Scope & Requirements Management <i>Anita Barrett, PMP</i> | Nov 29 - 30, 2023 \$899 |
| Risk Management <i>Michael Green, DRS, PMP</i> | Mar 7, 2023 \$499 |

LIVE, INTERACTIVE ZOOM PROGRAMS

CMD offers any of its programs as a Zoom
Utilizing polling, break-out rooms, and shared screens, CMD can conduct a training session that will meet your training needs for your remote workers. Is your team spread out over several states? Zoom classes are your solution! Let me show you the possibilities.

Paula Seiwert paula.seiwert@wichita.edu

316-978-3118 • 1-800-992-6345 • cmd.wichita.edu

CMD 2023 CLASS SCHEDULE

3-6-2023

CMD

Center for Management Development

Increase the influence and success of your career by developing and fine-tuning your professional skills at CMD. Learn the proven business practices needed to be a strong leader and develop teams committed to excellence.

CERTIFICATE PROGRAMS

SuperVision

10 sessions \$1,495

Sept 12 - Nov 28, 2023
Tuesdays, 4:30 - 7:30 pm

Leadership Elite

8 sessions - in-person \$2,295

Sept 12 - Nov 7, 2023
Tuesdays, 9:00 a.m. - 12 Noon



CMD Classes are held in the Fidelity Bank Ballroom in Woolsey Hall on the campus of WSU

CMD Center for Management Development



WICHITA STATE UNIVERSITY
W. FRANK BARTON SCHOOL OF BUSINESS



QUESTIONS? See cmd.wichita.edu for details and outlines.

INVEST IN TOMORROW BY PREPARING TODAY



LEADERSHIP *Classes run 8 a.m. to 3 p.m.*

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| Communicating Styles That Work <i>Dotty Harpool, MBA</i> | Mar 31, 2023 \$499 |
| Cultivating a Positive Culture <i>Darian Bebout</i> | Aug 9, 2023 \$499 |
| Influencing without Authority <i>Gerald Graham, PhD</i> | Sept 7, 2023 \$499 |
| Leadership, Change, Creativity & Innovation <i>Brian Rawson, MBA</i> | Aug 25, 2023 \$499 |
| Managing Change in the Workplace <i>Darian Bebout</i> | May 23, 2023 \$499 |
| Mastering the Art of Essential Conversations <i>Darian Bebout</i> | Mar 22, 2023 \$499 |
| Solving Problems with Root Cause Analysis <i>Anita Barrett, PMP</i> | Oct 13, 2023 \$499 |
| Strategic Negotiations: Critical Skills for High Stake Agreements <i>Gerald Graham, PhD</i> | Online \$999 |
| Strengths-Based Leadership <i>Gerald Graham, PhD</i> | June 29, 2023 \$499 |
| Thinking Strategically in Your Leadership Role <i>Brian Rawson, MBA</i> | Mar 24, 2023 \$499 |

MANAGEMENT *Classes run 8 a.m. to 3 p.m.*

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| Creating an Inclusive Workplace <i>Gery Markova, PhD</i> | Sept 11, 2023 \$499 |
| Dealing Effectively with Workplace Conflict <i>Lee Schmucker, MBA</i> | Mar 28, 2023 \$499 |
| Emotional Intelligence <i>Dotty Harpool, MBA</i> | June 20, 2023 \$499 |
| Enhancing Your Customer Service Skills <i>Shea Zuckerman MBA, PMP</i> | Aug 18, 2023 \$499 |
| How to Delegate and Empower Your Employees <i>Darian Bebout</i> | Nov 6, 2023 \$499 |
| Improving Supervisory Skills <i>Gerald Graham, PhD</i> | Apr 21, 2023 \$499 |
| Leading Teams to High Performance <i>Mike Murillo, PMP</i> | Sept 29, 2023 \$499 |
| Managing Time and Multiple Priorities <i>Shea Zuckerman, MBA PMP,</i> | Mar 10, 2023 \$499 |
| Overcoming Negativity in the Workplace <i>Dotty Harpool, MBA</i> | Apr 11, 2023 \$499 |



ON-SITE TRAINING with CMD

Two-thirds of the CMD training sessions happen on-site at customer locations. Whether you need 3 hours or a comprehensive certificate program, let CMD come to you. On-site training is cost effective, promotes team building, can be customized and is scheduled at your convenience.

Your workforce working remotely? No problem. CMD has the expertise to conduct the class virtually.

Contact Gerald Graham at 316-706-8346 or Paula Seiwert at 316-519-1347 for more information.

👉 **QUESTIONS?** See cmd.wichita.edu for details and outlines.

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STRATEGIC PLANNING with CMD

COVID, remote working, supply chain issues, early retirements. The current state of the workplace is challenging to navigate. The workforce demands are shifting. Will the strategies and market positions that worked last year, keep your organization strong this year? CMD has the strategic expertise to help your executive team create a strategic plan that can channel your organization into a successful market position. We can partner with you through the storm. Give us a call today.