

**PROJECT MANAGEMENT** *Classes run 8 a.m. to 3 p.m. both days*

<b>Project Management Essentials</b> <i>Steve McNeil, PMP</i>	Dec 6 - 7, 2023 \$899
<b>Agile Project Management for Today's Project Leader</b> <i>Anita Barrett, PMP</i>	Jan 17 -18, 2024 \$899
<b>Harnessing the Power of Excel for Data Analysis &amp; Business Decisions (formerly Business Modeling and Data Analysis)</b> <i>Sue Abdinnour, PhD</i>	Nov 16-17, 2023 \$899
<b>Increasing Influence for Project Managers</b> <i>Gerald Graham, PhD</i>	Nov 9 - 10, 2023 \$899
<b>Leading Project Teams</b> <i>Mike Murillo, MBA, PMP</i>	Mar 26-27, 2024 \$899
<b>Microsoft® Project for Project Managers</b> <i>Michael Green, DRS, PMP</i>	Feb 27 - 28, 2024 \$899
<b>Project Leadership and Communication</b> <i>Gerald Graham, PhD</i>	Dec 14 - 15, 2023 \$899
<b>Project Management: Start Strong, Finish Stronger</b> <i>Anita Barrett, PMP</i>	Sep 14 -15, 2023 \$899
<b>Project Scheduling and Cost Management</b> <i>Shea Zuckerman, PMP</i>	Oct 30 - 31, 2023 \$899
<b>Project Scope &amp; Requirements Management</b> <i>Anita Barrett, PMP</i>	Nov 29 - 30, 2023 \$899
<b>Risk Management</b> <i>Michael Green, DRS, PMP</i>	Jan 26, 2024 \$499

**LIVE, INTERACTIVE ZOOM PROGRAMS**

**CMD offers any of its programs as a Zoom**  
*Utilizing polling, break-out rooms, and shared screens, CMD can conduct a training session that will meet your training needs for your remote workers. Is your team spread out over several states? Zoom classes are your solution! Let me show you the possibilities.*

*Paula Seiwert      paula.seiwert@wichita.edu*

**316-978-3118 • 1-800-992-6345 • cmd.wichita.edu**

**CMD 2023 CLASS SCHEDULE**

*8-31-2023*

**CMD**

**Center for Management Development**

**Increase the influence and success of your career** by developing and fine-tuning your professional skills at CMD. Learn the proven business practices needed to be a strong leader and develop teams committed to excellence.

**CERTIFICATE PROGRAMS**

<b>SuperVision</b> <i>10 sessions \$1,495</i>	Sept 12 - Nov 28, 2023 Tuesdays, 4:30 - 7:30 pm
<b>Leadership Elite</b> <i>8 sessions - in-person \$2,295</i>	Feb 12 - Apr 15, 2024 Mondays, 9:00 a.m. - 12 Noon
<b>Mini MBA</b> <i>10 sessions - in-person \$2,495</i>	Sept 13 - Nov 15, 2023 Wednesdays, 1:00 - 4:30 pm



*CMD Classes are held in the Fidelity Bank Ballroom  
in Woolsey Hall on the campus of WSU*

**CMD** Center for Management Development



**WICHITA STATE UNIVERSITY**  
W. FRANK BARTON  
SCHOOL OF BUSINESS



**QUESTIONS?** See [cmd.wichita.edu](http://cmd.wichita.edu) for details and outlines.

# INVEST IN TOMORROW BY PREPARING TODAY



## LEADERSHIP Classes run 8 a.m. to 3 p.m.

<b>Communicating Styles That Work</b> <i>Dotty Harpool, MBA</i>	Oct 20, 2023 \$499
<b>Cultivating a Positive Culture</b> <i>Darian Bebout</i>	Aug 9, 2023 \$499
<b>Influencing without Authority</b> <i>Gerald Graham, PhD</i>	April 19, 2024 \$499
<b>Leadership, Change, Creativity &amp; Innovation</b> <i>Brian Rawson, MBA</i>	Mar 22, 2024 \$499
<b>Managing Change in the Workplace</b> <i>Darian Bebout</i>	TBD 2023 \$499
<b>Mastering the Art of Essential Conversations</b> <i>Darian Bebout</i>	Sept 25, 2023 \$499
<b>Solving Problems with Root Cause Analysis</b> <i>Anita Barrett, PMP</i>	Oct 13, 2023 \$499
<b>Strategic Negotiations: Critical Skills for High Stake Agreements</b> <i>Gerald Graham, PhD</i>	Online \$999
<b>Strengths-Based Leadership</b> <i>Gerald Graham, PhD</i>	Feb, 2024 \$499
<b>Thinking Strategically in Your Leadership Role</b> <i>Brian Rawson, MBA</i>	Oct 23, 2023 \$499

## MANAGEMENT Classes run 8 a.m. to 3 p.m.

<b>Creating an Inclusive Workplace</b> <i>Gery Markova, PhD</i>	Apr 30, 2024 \$499
<b>Dealing Effectively with Workplace Conflict</b> <i>Lee Schmucker, MBA</i>	Nov 14, 2023 \$499
<b>Emotional Intelligence</b> <i>Dotty Harpool, MBA</i>	June 20, 2023 \$499
<b>Enhancing Your Customer Service Skills</b> <i>Shea Zuckerman MBA, PMP</i>	Mar 6, 2024 \$499
<b>How to Delegate and Empower Your Employees</b> <i>Darian Bebout</i>	Nov 6, 2023 \$499
<b>Improving Supervisory Skills</b> <i>Gerald Graham, PhD</i>	Dec 12, 2023 \$499
<b>Leading Teams to High Performance</b> <i>Mike Murillo, PMP</i>	Sept 29, 2023 \$499
<b>Managing Time and Multiple Priorities</b> <i>Shea Zuckerman, MBA PMP,</i>	Oct 6, 2023 \$499
<b>Overcoming Negativity in the Workplace</b> <i>Dotty Harpool, MBA</i>	Nov 27, 2023 \$499
<b>The Power of Networking</b> <i>Dr. Christopher Garnier</i>	Dec 1, 2023 \$499
<b>The Power of Persuasion - Mastering the Pitch</b> <i>Dr. Christopher Garnier</i>	Oct 12, 2023 \$499

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### ON-SITE TRAINING with CMD

Two-thirds of the CMD training sessions happen on-site at customer locations. Whether you need 3 hours or a comprehensive certificate program, let CMD come to you. On-site training is cost effective, promotes team building, can be customized and is scheduled at your convenience.

Your workforce working remotely? No problem. CMD has the expertise to conduct the class virtually.

Contact Gerald Graham at 316-706-8346 or Paula Seiwert at 316-519-1347 for more information.

### STRATEGIC PLANNING with CMD

COVID, remote working, supply chain issues, early retirements. The current state of the workplace is challenging to navigate. The workforce demands are shifting. Will the strategies and market positions that worked last year, keep your organization strong this year? CMD has the strategic expertise to help your executive team create a strategic plan that can channel your organization into a successful market position. We can partner with you through the storm. Give us a call today.

